



PROVINCIAL ADMINISTRATION, EASTERN PROVINCE

TO ALL POTENTIAL CONSULTANTS

CLARIFICATIONS ON TENDER FOR CONSULTANCY SERVICES FOR ENGAGING TECHNICAL SERVICE PROVIDER TO IMPLEMENT THE FARMER LED IRRIGATION SCHEMES VEGETABLE MARKET VALUE CHAIN FOR THE "ZAMBIA INTEGRATED FOREST LANDSCAPE PROJECT" IN EASTERN PROVINCE OF ZAMBIA: MNDP/ZIFLP/CS/004/2021

1. Please clarify the farming produce is for local markets, and not export.

Response: Initially, it will be for local market but the TSP will not be restricted as long as they meet the export requirements

2. Please clarify the pack houses, cold storage units, and staff are already available and functioning.

Response: They are not yet available, they will be installed before commencement of TSP works.

3. Please clarify the location of these cold storage units and pack houses.

Response: The cold storage units and pack houses shall be located in the proposed 21 Farmer led irrigation schemes (FLIS) sites as presented in Appendix 1 of the ToRs.

4. Please clarify trucks and other modes of transport is available to transport produce to the pack houses, cold storage and markets and to transport farming inputs.

Response: The Client to provide transport for ease management of logistics.

5. Please clarify TSPs need to have an off-take contract with any large buyer of these produce, like chain stores etc.

Response: Having an off-take contract may not be a requirement, but if TSP can have on an off-take contract with chain stores could be an added advantage.

6. Please clarify what data is already available in terms of manuals and guidelines on horticultural marketing. Same on the communities engaged in farming.

Response: A manual on agricultural Entrepreneurship is available for reference

7. Please indicate the number of meetings required during the duration of the project, expected meeting invitees and their numbers.

Response: This will be discussed during negotiations with the successful Consultant.

8. Please indicate the specifications of office space that needs to be rented by the TSP and duration of the rental.

Response: An office space which may be adequate enough to accommodate a minimum of 4 members of staff. Other needs may depend on the technical proposal. **Please note that this is an expression of interest and not submission of technical or financial proposal.**

9. Please indicate the expected number of trips between Lusaka/Chipata and the 21 locations indicated under target areas. Also indicate any other trips relevant to the project.

Response: On the expected numbers trips, it will depend on your proposals. **Please note that this is an expression of interest and not submission of technical or financial proposal.**

10. Please clarify when the consultant complete all deliverables within 6 months, what is expected of them in the next 6 months, if the contract goes for a no-cost extension.

Response: If the no cost extension is attained, the TSP shall be expected to support the FLIS farmers, where necessary and dependent on the ToRs.

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11. You talk about a face-to-face sensitization conference with potential applicants. Kindly confirm date and time of the same.

Response: This is not required at request for expression of interest as it is not mentioned in the Request for Expression of Interest although it is mentioned in the overall Terms of References (ToRs).

12. Please indicate if we understand your person-month calculation correctly in the following:

1 year = 264 working days (22 x 12)

Team Leader is expected to put in 20 person-months, which is 440 work days, and so on for each expert.

Response: That is correct, however, note that at this stage the financial proposal is not to be submitted.

ANY OTHER INFORMATION REMAINS THE SAME

The rest of the details remain the same.



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